



UNIQUE VALUE PROPOSITION PRESENTATION

Company Overview



AARE continues a tradition of growth and generosity. Founded in 2004, AARE has developed a real estate business model based on faith and generosity. The company's primary real estate services include residential, commercial, property management, business opportunities, syndication, and financing. The firm is truly a one stop shop for all their client's real estate needs. The Company has cultivated a talented, hardworking team that is focused on yielding positive results for its members and shareholders.

AARE was founded by Andrew Arroyo in 2004 to create the world's first publicly traded, faith-based, global real estate firm with an innovative equity compensation plan for its members to solve and disrupt an industry wide problem with a generous solution. The firm's main branch operates in 24 states with franchise branch opportunities in all 50 states nationwide. AARE is passionate about its mission of giving back to others in need and fulfilling God's will in the real estate sector of the public markets.

What makes AARE unique?

- Vision:** Our vision is **to bear fruit** which is a biblical principle that means to **yield positive results**.
- Mission:** Our mission is to **do God's will** in the real estate sector of the public markets.
- Objective:** Our objective is to **establish a global real estate corporation** based on our Generous Capitalism® business model.
- Progress:** Our path to progress to achieve our objective is by hiring **talented, generous and caring real estate professionals**.

Unique Value Proposition – Benefits When You Join AARE

- Benefit #1: Faith Based Mission Driven Culture**
- Benefit #2: Customized Compensation Plus Equity Ownership**
- Benefit #3: Multiple Income Sources To Expand Your Client Services**
- Benefit #4: Seven Steps to Powerful Paychecks[®] Training**
- Benefit #5: Advanced Knowledge With Collaborative Education**
- Benefit #6: Support Coaches and Experienced Mentors Available**
- Benefit #7: Contribute to a Generosity Based Business Model**



Benefit #1: Faith Based Mission Driven Culture

Benefit #1

Culture Based on Biblical Principles

MISSION DRIVEN

Our vision is *to bear fruit* which is a biblical principle that means to *yield positive results* for our clients, agents and God.

CLEAR VALUES

Our values include faith, relationships, accountability, integrity, truth, honesty, trust, standards of excellence, communication, work-life balance, morals, ethics, loyalty, gratefulness, success and rewards.

REAL SUCCESS

Real financial success comes by mastering your behavior and skills. We believe you can experience successful financial outcomes by combining your God given talents with righteous actions.

FAITH
RELATIONSHIPS
ACCOUNTABILITY
INTEGRITY
TRUTH
HONESTY
TRUST
STANDARDS OF EXCELLENCE
COMMUNICATION
WORKLIFE
BALANCE
MORALS
ETHICS
LOYALTY
GRATEFULNESS
SUCCESS



Benefit #2: Customized Compensation Plus Equity Ownership

Custom Compensation Plan That Meets Your Unique Needs

Our unique compensation plan gives you the ability to customize the amount of commission you share with AARE. It also gives you the opportunity to become an owner of AARE through stock grants and awards based on your contributions. We work together to identify your specific needs and customize a plan to meet them.

Retention Focused:

Our one-of-a-kind compensation plan allows you to prosper through a customized commission and revenue sharing plan, signing bonuses and referral incentives. While our competitors focus heavily on recruiting more and more members, we focus on your needs by retaining and growing the loyal membership base we have at AARE.

Inspiration & Motivation:

Our custom compensation plan allows us to motivate every member of the organization and directly correlate their performance and contribution to ownership in the company. Our generous rewards keeps our members enthusiastic and laser focused on yielding results.

*Equity compensation is a unique differentiator from our peers. Equity compensation is non-cash pay to the members of our organization which includes options, restricted stock, and performance shares; all of these investment vehicles represent ownership in our firm for our company's agents, loan officers and employees. For real estate and loan brokerage firms, equity compensation is extremely rare; nearly non-existent in the real estate and loan origination industry.

Ownership: Equity Compensation | Giving Shares to Members

Signing Bonus Award

When you join AARE, we give you a signing bonus (stock, options or both) to welcome you to the organization. We believe generosity should start on day 1.....

Performance/Loyalty Award

Quarterly, members receive an equity performance award (stock, options or both) based on the earnings contributed. Annually, members receive a loyalty award based on their anniversary join date.

Cash Bonus Award

When you invest in AARE, we invest in you. Build wealth through stock ownership. When you work at AARE, you can invest up to 10% of your commission and we will bonus you up to 10% in cash.

5%

Signing Bonus Award

Onboarding Stock Grant

Incentive to join

Based on previous 12 months income

25-50%

Performance/Loyalty Award

Quarterly & Annually

Choose stock options/RSUs

Based on the earnings you contribute to AARE

5-10%

Cash Bonus Award

Incentive to Invest

Cash bonus for members

Invest up to 10% of your commissions



Benefit #3: Multiple Income Sources To Expand Your Client Services

Multiple Income Sources to Expand Your Client Services

DIVERSIFIED

Residential Real Estate

Representing homeowners in the purchase and sale of single family homes, condominiums, townhomes, manufactured homes and land.

Commercial Real Estate

Representing investors in the purchase and sale of multifamily apartment buildings, retail, office, medical, industrial, and other commercial properties.

Equity Ownership

Equity compensation is non-cash pay to the members of our organization which includes options, restricted stock, and performance shares; all of these investment vehicles represent ownership in our firm for our company's agents, loan officers and employees.



Property Financing

Originating loans for residential and commercial clients. This includes conventional loans, FHA, VA and a variety of other loan products.

Property Management

Residential, commercial and industrial property management services for individuals, families, funds, trusts, and a variety of public/private equity groups.

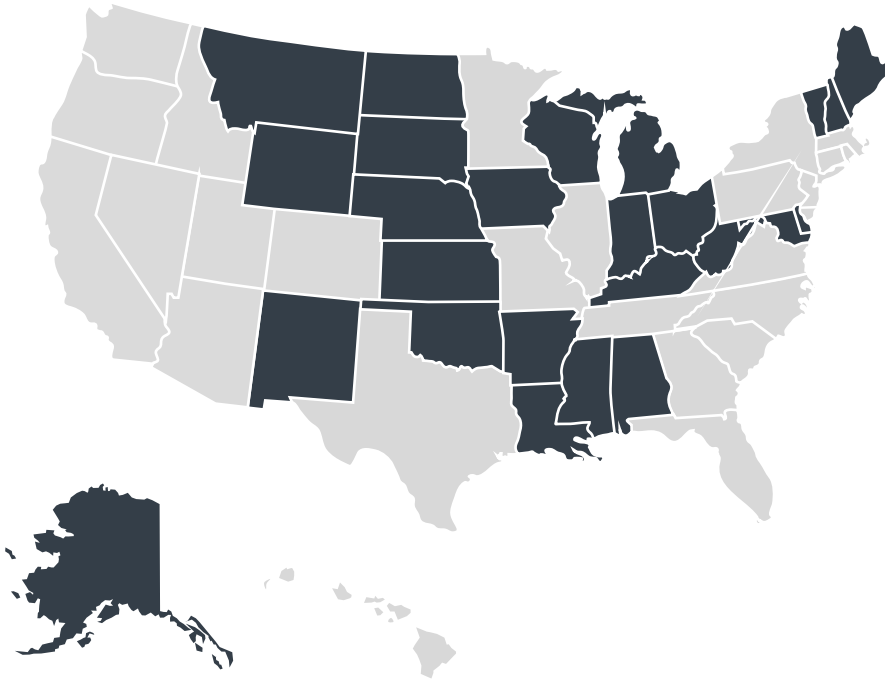
Business Opportunities

Representing business owners in the purchase and sale of businesses opportunities.

Syndications

Management of private equity syndications and separately managed accounts to help clients build wealth through real estate holdings nationwide.

Nationwide Referral Network & Franchise Purchase Opportunity



COMPANY'S CURRENT OPERATIONS

FRANCHISE OFFERINGS IN THE USA

Current Operations: 24 States
Franchise Offerings: 50 States

Nationwide we have hundreds of members (agents, lenders, brokers, managers, and staff) to help us keep our referral network running smoothly. We operate our main branch in 24 states and have developed a franchise business model that allows for you to purchase a franchised branch in any of the 50 states as well as worldwide.



Benefit #4: Seven Steps to Powerful Paychecks® Training

7 Steps to Powerful Paychecks® – Learn Our Proprietary Method

Small Group Trainings

We offer training to our members with no ongoing fees that is relevant for today's market. We give you all the resources you need to be successful.

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Resources in One Place

Find anything you need in one place. This includes streaming live events, training modules for agent development and best practices and policies for your success.

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Annual Charitable Giving

We have given \$700,000 over the last five years from our gross profits. Let us teach you how to live a generous lifestyle.

101%

Sales Volume Increase

Total = \$1.5 Billion

3,000+ Properties Sold

Average Growth
Rate = 20%/yr

119%

Revenue Growth Increase

Total = \$32.7 Million

Last 60 Months

Average Growth
Rate = 24%/yr

14%

Annual Giving

Total Giving = \$700,000

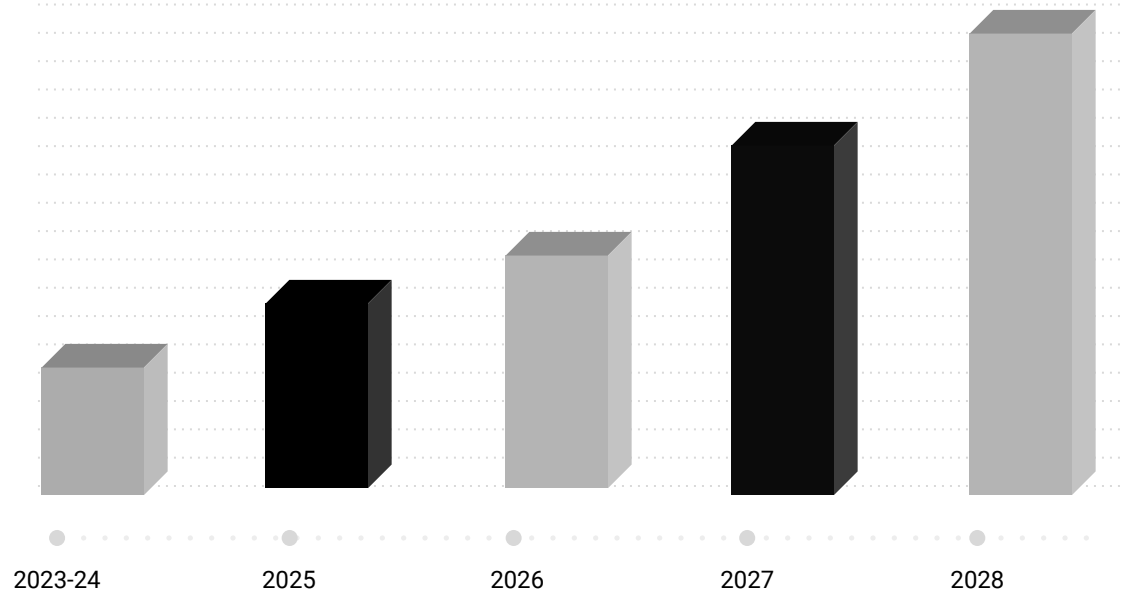
Last 60 Months

Guidance for 2023-24
Giving Rate = 10-20%/yr

Let Us Help You Develop a 5 Year Plan to Grow Your Income

Your 5 Year Growth Plan

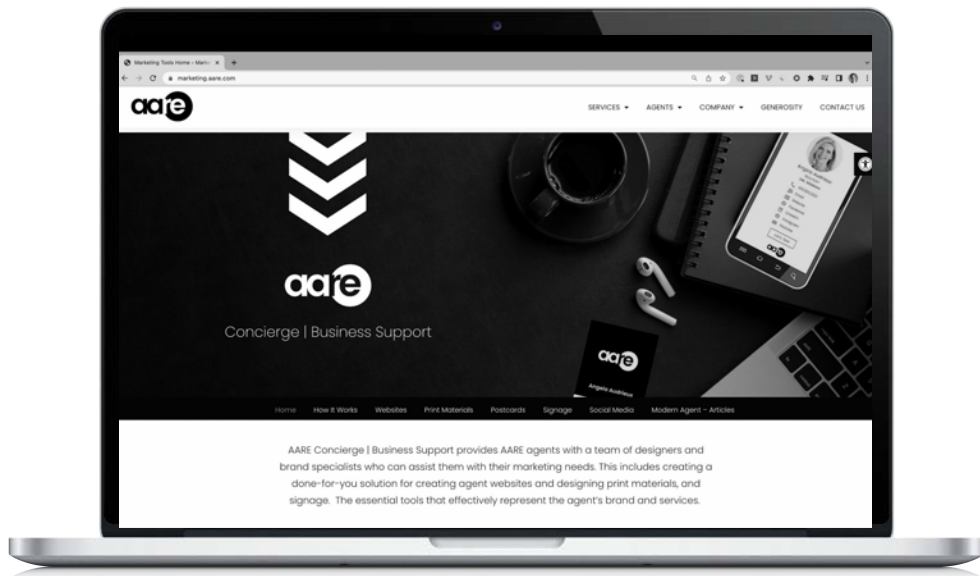
We will help you achieve your goals. Work with our coaches and mentors to develop a 5 year plan that works for you. With multiple revenue streams of income at your fingertips, AARE gives you everything you need to achieve your goals with coaches to guide you along the way.





Benefit #5: Support Coaches and Experienced Mentors Available

Ease of Doing Business – Support is Only One Phone Call Away



1

Transaction Support

Transaction support from seasoned managing brokers is available to you via phone to answer any question. Whether it be contracts concerns or clients who you can't get on the same page, our supervisors are here to support you.

2

Concierge Business Support

Professionally designed high-quality web and print materials customized to your real estate business needs. Live one on one support reps will create your print materials saving you time and money.

3

Seamless Workflow

Whether you use a transaction coordinator or handle your own files, AARE provides a seamless, easy to use processing platform, providing information needed for every type of transaction to ensure a smooth process and immediate commission disbursement.

Experienced Mentors & Coaches Ready To Help You Grow



ADMINISTRATION

TIFFANY MOHLER

Mrs. Mohler has 20 years of real estate operations experience. She has worked with us for 9 years.



COMMUNICATION

JOHN WINDSCHEFFEL DAVID MALME

Mr. Windscheffel has 35 years of experience growing businesses. He has worked with us for 14 years.



HUMANITARIAN

Mr. Malme has 41 years of experience growing businesses. He has worked with us for 5 years.



MARKETING

CRAIG YUILL

Mr. Yuill has 30 years of branding, media, and advertising experience. He has worked with us for 3 years.

*The individuals above are available during normal business hours to help our members grow their business. Additionally, transaction support representatives are available outside normal business hours to assist with immediate transaction needs.

Experienced Mentors & Coaches Ready To Help You Grow



INVESTMENT

CLARK ANCTIL

Mr. Anctil has 12 years of real estate and finance experience. He has worked with us for 5 years.



RESIDENTIAL

MANA MAHFOOZI

Ms. Mahfoozi has 30 years of real estate and mentorship experience. She has worked with us for 4 years.



LENDING

DEREK BARKSDALE

Mr. Barksdale has 15 years of real estate and lending experience. He has worked with us for 10 years.



COMMERCIAL

LLOYD WERTHEIMER

Mr. Wertheimer has over 20 years of commercial real estate experience. He has worked with us for 3 years.

*The individuals above are available during normal business hours to help our members grow their business. Additionally, transaction support representatives are available outside normal business hours to assist with immediate transaction needs.



Benefit #6: Advanced Knowledge With Collaborative Education

Advanced Knowledge With Collaborative Education



1

Social Media Content

We have created a social media library with a wide range of custom content paired with advanced delivery systems so you can focus on what you do best while communicating consistently with your clients in the digital age.

2

Technology Tools

We continue to research and develop technology systems in house related to real estate and finance that benefits our members. Additionally, we partner with the best in class technology providers.

3

Collaborative Environment

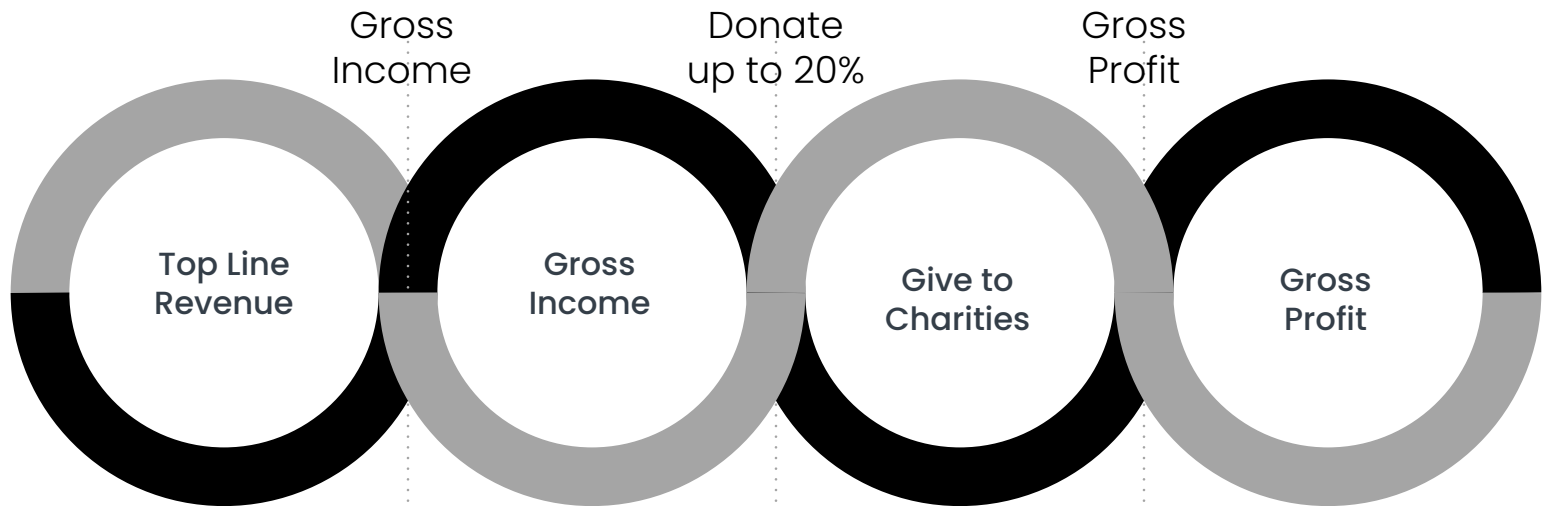
Our top producers openly share knowledge about what is working in today's market. This intel is valuable and unique to AARE. We have developed advanced education platforms for you to collaborate with others and to learn at your own pace.



Benefit #7: Contribute to a Generosity Based Business Model

Generous Capitalism® – Be Part of Something Special

Our Members “Live to Give” NOT “Give to Get”



*Our company policy is to give up to 20% of our gross income to charity. Gross income is defined as top line revenue - Cost of goods sold = Gross income.

End of Presentation

Conclusion – Unique Value Proposition Presentation



Thank you for your consideration. The next step is for us to prepare a custom proposal based on your unique needs.

Join today at aare.com/join